



# Business Expert Guide to Top 100 B2B Sales Interview Questions

*Lee B. Salz*

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Hire Better Salespeople

Interviewing sales candidates is a daunting task. After all, the interview is the ultimate sales call. In this report developed by sales hiring and retention expert, Lee Salz, you will discover the Top 100 B2B Sales Interview questions designed to help you hire better salespeople.

What is the cost of a bad sales hire? In today's competitive business environment you simply cannot afford to make a bad hire. Use these questions, developed from years of experience, to help you uncover talents and potential issues while interviewing sales candidates.



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