



How to Sell Your Home Without a Broker

Bill Carey, Chantal Howell Carey, Suzanne Kiffmann

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Invaluable advice, tips, and guidelines for selling your home the affordable way--yourself

With the high commissions being charged in today's housing market and the convenience of the Internet as a selling tool, many Americans find it more affordable to sell their own homes. This new edition of the indispensable home seller's how-to guide can save you thousands of dollars in real estate fees and commissions by showing you how to successfully market, negotiate, close, and wrap up the sale of your home-without paying a broker's high fees.

Updated and revised to reflect all the latest trends in real estate, this popular classic takes you through the ABCs of doing it yourself-from making a plan to making a profit when you close. Selling your own home can be tricky; this Fourth Edition provides all the tools and advice you need to save on fees, with:

- * Worksheets, checklists, sample contracts, and other helpful documents
- * New chapters on seller financing and second mortgages
- * The latest tax law changes that affect home sellers
- * Tips on how to get a buyer to assume your existing mortgage
- * Guidance on using the Internet to sell your home
- * Information on using land sale contracts, contracts for deed, wrap-around mortgages, and all-inclusive trust deeds (AITDs)

With its step-by-step guidance and its wealth of helpful tools, *How to Sell Your Home Without a Broker* will help you find a buyer as quickly-and cheaply-as possible.

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Vincent Peck:

The reason? Because this How to Sell Your Home Without a Broker is an unordinary book that the inside of the book waiting for you to snap the idea but latter it will distress you with the secret the item inside. Reading this book alongside it was fantastic author who write the book in such remarkable way makes the content inside of easier to understand, entertaining method but still convey the meaning thoroughly. So , it is good for you because of not hesitating having this ever again or you going to regret it. This book will give you a lot of positive aspects than the other book have such as help improving your talent and your critical thinking way. So , still want to delay having that book? If I were being you I will go to the reserve store hurriedly.

Stephanie Carter:

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