



Closing the Execution Gap: How Great Leaders and Their Companies Get Results

Richard Lepsinger

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Praise for Closing the Execution Gap

"I got half way through the introduction and was hooked. The book's premise—strategic thinking used to be a leader's main focus but surprisingly that's not enough—gave me confidence that my efforts to drive execution are not in vain. Many of the challenges that Lepsinger describes are exactly what we are experiencing and Closing the Execution Gap gave me a way to organize my thinking into actions I will take at my company. I plan to buy copies for my entire team." Mark Miller President and CEO, New Horizons Worldwide

"Closing the Execution Gap is quick hitting and current. Lepsinger's 'how to' style is easy to read and apply. The examples jumped out and kept me interested and I got value out of every chapter. Companies that are interested in developing managers will use this book the way I intend to use it—as a practical guide to effective execution." Bernard Flynn President and CEO, NJM Insurance Group

"As compared to many leadership books, I found Closing the Execution Gap to be refreshingly practical. I advise the reader to have their yellow highlighter at the ready. I especially liked the forthright analysis and recommendations that came with the author's look at the critical area of accountability." Harold Scharlatt Design and Delivery Manager, Center for Creative Leadership

"Closing the Execution Gap has excellent information and insights that are well connected to meaningful bodies of research. Lepsinger hones in on tangible, real-world problems that many leaders will recognize and then offers practical solutions. Line managers and Learning and Development professionals will find this book of interest because it captures the critical concepts that make an organization and its people successful." Craig Dinsell EVP and Head of Human Resources, Oppenheimer Funds, Inc.

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